## **EXHIBIT D**

| SOUTHERN DISTRICT OF NE   |                  | <b>.</b>  |
|---|------------------|---|
| COMPUTER ASSOCIATES INTERNATIONAL, INC.,  Plaintiff,  - against -  AMX INTERNATIONAL, INC., |                  | : NC., : : Civil Action No. : 04 CV 09134 (LTS)(KNF) : : AFFIDAVIT OF : JAY PRICE |
|   |                  |   |
| STATE OF IDAHO COUNTY OF BONNEVILLE   | )<br>) ss.:<br>) |   |

- I, Jay Price, having first been sworn, depose and state:
  - 1. I am president of AMX, defendant in the above captioned matter.
  - 2. I am competent to testify and do so from personal knowledge.
- 3. AMX is an Idaho company that, in addition to other things, provides clients with enterprise business planning and solutions software.
- 4. On July 24, 2000, Computer Associates International, Inc. (CA) licensed Cool:Gen to AMX through a license agreement (Contract No. 585605). There was an order form signed relating to this contract on July 31, 2000. The term was for five years.
- 5. On July 31, 2000, CA and AMX entered into an Independent Software Vendor Agreement (Vendor Agreement). Under this agreement, AMX licensed Cool:Gen to use in connection with Utiligy (AMX's proprietary application Utiligy.). The term was for five years.
- 6. The software documentation and marketing material provided to AMX, associated with Cool:Gen, explicitly stated that Cool:Gen was compatible with any operating system,

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- 7. The software documentation and marketing material provided to AMX, associated with Cool:Gen, explicitly stated that it was "infinitely" scalable, said scalability limits determined only by hardware limitations.
- 8. Utility is a utility billing system that is used by public utility companies, cities, and counties. Utiligy took approximately 30 months to develop.
- A document entitled Commercial Terms Schedule was incorporated into the Vendor Agreement by reference (collectively the contract).
- 10. From August of 2000 to February of 2002 the AMX programmers attempted to generate Utiligy code through Cool:Gen. The platform used for the product was Windows NT operating system, however AMX encountered repeated problems with freeze ups.
- 11. In December of 2002, an AMX client, the City of Huntington Beach, California, experienced repeated Utility freeze ups. These freeze ups would prevent the Utility application from completing its utility billing for each respective billing cycle. The freeze up prevented the periodic billing of approximately 60,000 utility customers in Huntington Beach alone.
- 12. In April 2003, AMX programmers ultimately discovered the AEF Asynchronous Daemon (daemon), a Cool:Gen component, was the cause of the freeze up problem.
- 13. In April 2003, the AMX programmers provided CA support with notice of the daemon problem.
- 14. CA support represented that if the daemon problem were real, then AMX had found a significant defect in the Cool:Gen software.
- 15. As AMX and CA addressed the daemon problem in April 2003, the parties determined that the daemon problem was real, and that it needed to be cured.

- 16. AMX advised CA that the daemon problem was creating significant problems between AMX and its clients.
  - 17. CA never corrected the problem.
- 18. AMX notified CA of its breach of contract on numerous occasions including letters dated January 5, 2004 and February 17, 2004.
- 19. Between September 16, 2000 and April 16, 2007, AMX paid CA a total of \$831,165.00.
- 20. Ultimately, CA sued AMX to collect what it alleged was the balance due remaining on the contract. AMX counterclaimed for breach of contract and warranties.
- 21. The litigation settled in July of 2005. I was AMX's representative in negotiating the Negotiated Settlement Agreement (the agreement) and am familiar with the background leading up to the agreement and the terms of the agreement.
- 22. It was AMX's intent in July of 2005 to transfer all existing Utility clients to different software.
- 23. AMX has made its best efforts to comply with the agreement, includinging payment of the scheduled payments totaling \$100,000, filing certification as to returned products, providing CA with an explanation related to its failure to return certain products ("Exhibit A").
- 24. AMX initially discontinued all use of the Cool:Gen tool per the terms of the agreement. However, AMX has, at this point in time, due to the complexities of the software, been unable to transition three of AMX's existing clients, the Guam Power Authority, Donna Anna County, New Mexico and the City of Huntington Beach, California.
- 25. These three clients require ongoing support in the form of occasional bug fixes, comprising approximately 10 hours per month. Utilization of the now obsolete and unsupported Cool:Gen 6.0 tool set is the only possible method of servicing these clients.

- 26. The consequence of not providing services to these clients means the literal cessation of a significant part of their business.
- 27. One of the clients that utilize the Utiligy software is Guam Power Authority (GPA). Of the approximately 10 hours per month that AMX anticipates, approximately 95% of support will be for GPA. If GPA's Utiligy software fails and stays down for an extended period of time, there would serious repercussions for the entire island territory of Guam.
- 28. The ongoing support for Guam is imperative. I have personally met with the governor of Guam and Secretary of Interior, Dirk Kempthorne, and I have assured them of AMX's commitment and ongoing support.
- 29. Once the need for ongoing Cool:Gen support was identified and it was clear CA was not interested in licensing the product, AMX sought to assign its maintenance responsibilities.
- 30. AMX is currently employing its best efforts to transition these three clients away from relying on the Cool:Gen tool set. In the interim, AMX has entertained and considered multiple possibilities for its clients.
- 31. AMX has approached CA, both directly and via its partners, about licensing the Cool:Gen tool set. AMX has also approached CA distributors. AMX has had several discussions with CA salespeople and distributors over the past nine months. For example, on April 13, 2007, I contacted Howard Erlick and Andrew Micalas, CA sales representatives, about receiving a quote for a single CA license. AMX was told by the salespeople and distributors that there would be no problem selling AMX the Cool:Gen tool set but all communications with the salespeople and distributors were interrupted and ceased when AMX tried to obtain the license.
- 32. I also spoke with two other individuals who were CA employees: Adam Slustskin and Kevin Bacon.
- 33. On April 16, 2007, Kevin Bacon contacted me and informed me that CA could not sell the desired product directly but that I would have to go through one of CA's resellers. I

expressed concern given the need for immediate support in Guam and I was told to continue to use the Cool:Gen product until we could properly purchase the product.

- 34. Network Consulting Services (NCS), a CA distributor, contacted me on or about April 17, 2007, and indicated its desire to assist in the purchase.
- 35. I received a phone call a day or two later from NCS explaining that since the software was obsolete that AMX would have to purchase the product directly from CA.
- 36. I have been actively communicating with Mr. Chad Person, CA's Alliance Director for price terms, for several weeks, including conversations that continue as this affidavit is being prepared.
- 37. AMX sent CA's president two letters (collectively "Exhibit B") explaining its predicament; specifically, the letter detailed that AMX had customers who continued to rely on the Cool:Gen tool along with a good faith payment of \$12,500.00 to be used toward purchase of a license. This check was initially cashed by CA and then funds were later returned to AMX after which the current motion was filed.
- 38. Due to CA's non-cooperation with AMX, AMX has been forced to explore alternative options for its clients' protection. AMX has contacted various third parties that specialize in Cool:Gen support of legacy applications for companies and situations identical to AMX. These parties already have the required licenses that would make assignment of AMX's responsibilities possible. Several parties of this type have been contacted and AMX has entered into discussions with two of these entities, Canam Software and QA Technologies. The objective of these discussions is to eventually assign AMX's maintenance responsibilities to one of these entities. There is concern that CA may retaliate against these entities should they assume the support responsibilities for AMX. Assignment of these responsibilities is the easiest, most logical approach to dealing with this problem. It is my objective to support AMX's clients

legitimately through a third party and it can be done so long as CA agrees to not retaliate against these third parties. This approach would eliminate any further dealings between CA and AMX.

- 39. CA provided a quote to a third party for purchase of the required software for\$29,000.00. This price was for a perpetual license.
- 40. CA has indicated to AMX a "willingness" to further license the three remaining licenses, however the price associated is prohibitive. ("Exhibit C").
- 41. CA is demanding that AMX pay a license fee of \$41,000.00 for each year of use plus a penalty for previous use. The estimated time to completely transition AMX's clients off of the Cool:Gen tool would be two years. Thus, CA is demanding that AMX pay at least \$82,000.00 for a license. This fee will increase based on the penalty CA would impose on AMX for any previous use. AMX is actually faced with paying in excess of \$100,000.00 for a product that would have cost substantially less in November of 2006.
- 42. AMX does not intend on using the Cool:Gen tool to develop a new program or to market some product that would economically benefit AMX. All AMX seeks to do is provide maintenance services to its clients preferably through a third party without interference. AMX would prefer walking away from CA and Cool:Gen entirely but cannot abandon its clients, especially the island of Guam, in good faith. AMX seeks to provide a service without benefiting monetarily. From the use of the product AMX has lost several millions of dollars.

43. AMX will return the Permitted Products, in their entirety, to CA. AMX will submit the proper certification to CA that it has erased all copies of the Permitted Products from AMX's equipment. AMX will submit itself to an audit in order for CA to confirm that AMX has complied and eliminated all copies of the Permitted Products from its equipment.

JAY PRICE

Subscribed and sworn to before me this day of

Notary Public for the State of Idaho

Residing at: Idaho Falls, ID

My commission expires:

(SEÅL)

**EXHIBIT "A"** 



Idaho Oregon Washington Wyoming

## Michael D. Gaffney

Partner

2105 Coronado Street • Idaho Falls, ID 83404 Phone (208) 557-5203 • Fax (208) 529-9732 Assistant (Jessica) (208) 557-5223 Email gaffney@beardstclair.com

Admitted in Idaho, Wyoming & Oregon



VIA FACSIMILE: (516) 227-0777

October 19, 2006

John McEntee Farrell Fritz, P.C. 1320 Reckson Plaza Uniondale, NY 11556-0700

Re: Computer Associates v. AMX International

Dear John:

This is in response to your October 5, 2006 letter in the above referenced matter. I have had an opportunity to discuss this matter with Jay Price, the president of AMX and would respond as follows. The \$100,000 payments identified in paragraph 4a of the Negotiated Settlement Agreement were timely made as were the "surrendered products" referenced in paragraph 4b surrendered in a timely fashion.

The "permitted products" identified in paragraph 4c apparently have not been returned due to miscommunication between Mr. Price and the employees directed to return said items. I assure you that this was simply an oversight and I have instructed AMX to make sure the permitted products are returned to Computer Associates within ten days.

I explained to Mr. Price that the final surrender date could be extended to September 1, 2006 payment of \$25,000; however, I would ask that your client waive this payment because, as noted, this truly was simply an oversight and not a deliberate attempt to retain the permitted products.

The letter which you sent does not indicate that Computer Associates has made any decision to take affirmative action at this point, thus I assume that this explanation will be adequate and resolve the matter. If this is not the case, please notify me immediately.

Thank you for your cooperation. If you have any questions, please do not hesitate to

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cc: Jay Price

EXHIBIT

www.beardstclair.com

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**EXHIBIT "B"** 



management & information technology consultante

March 6, 2007

Mr. John Swamson, President Computer Associates One CA Plaza Islandia, NY 11749

Dear Mr. Swainson

Thave an import matter I wish to bring to your attention. In 2000, AMX International nurchased licenses for the Computer Associates' COOL den product for the purpose of confinercial development for AVIX's Diffity Billing and Castinues Information System (CIS) manual AVIX UTILIEN.

Document 13-6

AMEX paid Computer Associates heatify a million dollars over a Sygar restod for a product that never really worked. In addition to the cost of the software, AMIX spent several years and nearly 56 million delians in development only to finit out that the COCI. Gen product was not suitable for commercial software development. We believe that based on the published specifications or the product it was, in fact defeative.

Despite the many problems. ANX developed an acceptable dente and was able to sell its UPLACE application system to a customers. Due to the extensive problems associated with COOL Con, Daily 4 charomers ever went live on the system. AMN has fave gone and/or refunded many management of the second accounts in order traits out of south

Cm 02/11/2005, AMA entered into a sefflement agree of an wife CA whereby CA would for ave AME of all outsineding appropriate. It is not AME would be allowed for continue to use 8 developed liverage of the Variation of CAL. General to complete key development in order to finish up the golden process for one leavelstonier and the continue to proceed periodic support of the other three active offers. As agreed to in this settlement, AME point CA quarterly payments of \$2.5000 per quarter attenting 0.7/2008 and ending 0.5/10/106.

AMN fully expected to beyonigrated the remaining 4 rustomers to astable platform by now, which would live resulted in the resistion of all COOL deer decide code. However, ANN has been madde to complete this rest due to easil flow issues, printiffy caused by the problems associated with the tool. Our four citents are now demonstrig occasional fixes and changes to the code which we are unable to make without the COOL Gen system.

Our requirement to access the COOL/Gen code generator is very infrequent, but vitally necessary. One chient in particular, Onam Power Association, is operating under very lemmas circumstances due to our mobility to provide them with critical software putches. Guam Power Association is a critical account since it provides electricity for US bases which are strategic defense positions in the Korean, Japan, and Ohma theaters.

| EXHIBIT | B |
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Mr. John Swainson Computer Associates Magain 6, 2087 Page 2

AMX has examined all possible alternatives including having our client license the software and/or assigning the maintenance to a faird party that owns this version of the software. We have also found that working disselfs with the generated C-codes nearly impossible. In the absence of other options, we are requesting that AMX be permitted to use the COOL Gen version 6 tool (consisting of one developes license) for occasional use only. See the attached worksheer for the product sodes required.

In assimuch as this version is totally obsolete, AMX maderstands that no help-deak support or other documentation or help is available at any time from CA. AMX will accept it without warrantee or help-deak support.

Since AMX's previous inquiries regarding the use of this product have gone managered by CA and since we have offens that rest inquesting the use of this product it have no other choice than to send your adjoint for its use and transition CA will appreciate our predication will our openess. Enaction the provious agreement for Allocuses for Sight 000, I have enclosed a check for \$12,500 for a single themse for occasional but entired bug fixes.

Having acress to this obsolete software would help to ensure that our 4 remaining allems can continue to do business and bill their dustomers; and that they do not bring legal action against AMX.

Please accept this check for the use of the COOL Gen version of the ase.

Think you for your cooperation.

J.J.

Reguri

Jay Price Prêsidebi

Baclonice



management & information technology consultants

March 14, 2007

Mr. John Swalisson, President Chingular Associates One CA Plaza Islandia, NY 11749

Dear Mr. Sweinson.

By now you should here received inty littler dated Marich 5, 2007. For your information and convenience, I have enclosed a copy of the AMS check for \$12,500 that was sent to your office in Dallas, Texas.

Thunk you for your assistance in this matter.

Best peppers,

Jay Reice, President

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EXHIBIT "C"

120 Resisson Plaza Uniondale, New York 17 56-1320 Telephone 516-22 5700 Pax 316-22 10777 www.fartellfatz.com

John P. McEntee Pariocr'

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March 27, 2007

By Expuess Mail AMX international, Inc. clo Michael D. Caffley Board St. Chir 2109/Committed Street Thata Palls, ID 89404

> J. co AMS International Inc.

Dear Six Madami

This firm represents the fact formerly known as Computer Associates International, Inc. ("OA"). I write to respond to the letter of lay Price of ANIX International, Inc. ("ANIX") to John Swainson of CA date Marolob, 2001.

On Compar 21, 2002, an order ("Inder") was entered in the United States District Court for the Standard Likerica of New York in an action ("Action") by OA against AMX dismissing the Action pursuant to a Negotiated Settlement Agreement ("Agreement") between the parties. The Order provides that the Count while confining purisdiction to enferce the Agreement

The Appendix required ANSA to deliver to Plaintiff, open before Ame 1, 2016 (defined in the Agreement as the "Final Surrender Dule"), vertain products defined on "Permitted Products "together with a pertification stating that AMX has stopped all use of the Permitted Products, has deleted all copies of the Remitted Ruduets from all computer libraries and storage devices, and has remnied to CA all deserving media, documentation, and other trens relating to the Permitted Products. The Agreement further provides AMX but the option to extend the Final Surrender Date to September 1-2006, provided it paid to CA\$25,000 on or before May 18. 2006.

On October 5, 2006 I wrote to AMX advising it that it was in default of its obligations under the Apreement, for it failed to deliver the Femulated Products, failed to provide the required certification, and failed to make the installment of \$25,000 due on or before May 15. 2006. No attempt was made by AMX to cure this breach of the Agreement.

EXHIBIT

Bridgehampton

East Hampton

Melville

New York

AMX International, Inc. p/n Michael, D. Gaffney March 27, 2007 Page 2

CA once again demands that ANX comply withins obligations under the Agreement. In the event that it fails to do so by no later than April 10, 2007, CA will exercise all of its rights and remedies under the Agreement find using, but not limited to, filing a motion to enforce the Agreement.

Then has specifically to Mr. Price's letter, although the letter states that a check in the amount of \$1.0 500 was enclosed. I am advised that no such check was enclosed. As a result, we are mable in return the check. It addition, it AMX wants to because the software prospectively, arrangerment on the terms of such a license would be required. The list price of such a license (without maintenance) would, however, be several multiples of the amount that AMX has offered (but not professed).

Please contact me upon your receipt of this letter to advise whether AMX(a) will comply forthwith wills its diligations under the Agreement and (b) wents to license the CA software at issue under CA's standard pricing, terms, and conditions.

Act for Axome

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John F. Westure

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Afferencies CL Aceste, Esq. (By electronicateall)

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